



ATXDEFENSE

CMMC is not optional. But affordability and clarity still are, with the right partner.

CMMC is complex by nature, but the process of getting ready for an assessment shouldn't be. Unfortunately, most solutions are still expensive and unclear—leaving those in both Google and Microsoft ecosystems facing tough business decisions without many good options.

ONLY 2% OF CMMC PROVIDERS PUBLICLY PUBLISH THEIR PRICING

Opaque pricing models with surprise fees and unnecessary services

Partial solutions that won't pass assessment without additional costs

Solutions that require tool migration or need complex re-architecture

Security requirements implemented at the expense of operations

MARKET SNAPSHOT

\$75K - \$250K

Market average for a CMMC solution

\$15K - \$50K

Annual maintenance and upkeep costs

9-18 MO

Average time it takes to get compliant

ENTER CMMC SPACE

CMMC Space is a FedRAMP Moderate Equivalent Virtual Desktop Infrastructure (VDI) solution built for CMMC Level 2 compliance. This turnkey environment includes a hardened Google Workspace (with a Microsoft 365 GCC High option), a secure Chrome browser, and mission-specific virtual machines.

CMMC SPACE PRICING	
ATX DEFENSE CMMC Managed Service	
	
NIST 800-171 Controls	100%
Annual Cost*	
CMMC Space Standard User	
1 User (minimum 5 users)	\$4,788
1 User/Small Business Rate (minimum 5 users)	\$3,588
Add ITAR/Export Control Compliance	\$0
Additional Costs	None
MSP Responsibility 307 objectives	96%
Shared Responsibility 9 objectives	3%
Customer Responsibility 4 objectives	1%
<small>* The Annual Cost tells you how much you will pay with an annual commitment. 100% NIST 800-171a coverage is used for general CMMC compliance advice.</small>	

COMPARE THE COSTS

A year of Google-based CMMC Space for 5 employees for a small business is \$17,940, including all support and documentation.

Microsoft Web + ITAR available for teams who require it.

We believe in transparent pricing, so you can plan clearly — and know exactly what it takes to meet 100% of the Level 2 CMMC objectives.

GET TO WORK IN CMMC SPACE.

Work the way you work today. Your CUI lives, moves, and stays inside CMMC Space, and your other work, stays out.

01. Same email, new domain.

02. Open a browser.

03. Sign in once, securely.

04. Land in your workspace.

05. Run the mission.

AUTOMATED & SECURE

Rapid provisioning of a compliant virtual desktop
Addresses 307 of the 320 required CMMC objectives

FLEXIBLE & SCALABLE

Google Workspace configured with CISA baselines
FedRAMP Moderate Equivalent

FULL DOCUMENTATION

Generation of all required CMMC documentation
Includes SSP and a library of other required policies

ASSESSMENT SUPPORT

Up to 8 hrs of hands-on certified assessor support
Support with the Supplier Performance Risk system

HOW WE COMPARE

	CMMC SPACE		MICROSOFT GCC HIGH
LEVEL 2 SOLUTION:	\$299/USER/MO	VS	\$3600/USER/YR
PLATFORM LICENSE:	\$0 (INCLUDED)	VS	\$1150/USER/YR
TECHNICAL SUPPORT:	\$0 (INCLUDED)	VS	\$96,000/YEAR
DOCUMENTATION:	\$0 (INCLUDED)	VS	\$45,000
ASSESSMENT SUPPORT:	\$0 (INCLUDED)	VS	HOURLY RATE
CMMC CONFIGURATION:	\$0 (INCLUDED)	VS	\$40,000
TOTAL	<u>\$17,940</u>		<u>\$204,750</u>

*FIRST-YEAR COSTS FOR CMMC LEVEL 2 FOR FIVE EMPLOYEES

OUR TEAM WAS MADE TO HELP TEAMS LIKE YOURS

Small and medium defense contractors working to meet CMMC requirements

Companies facing high costs that want a simpler less expensive path to compliance

Teams on Microsoft 365 that want a more secure, less expensive environment

Remote and hybrid teams who need secure virtual desktops and real time collaboration

We'd rather tell you up front than sell you a fit that isn't one.

CMMC SPACE MAY NOT BE TURNKEY IF:

Your organization depends on non-FedRAMP tools, custom applications, or isolated environments that can't operate within a controlled cloud boundary.

Your organization runs heavy compute workloads or specialized CAD and design software that requires workstation-grade virtual resources.

ABOUT ATX DEFENSE

The mission hasn't changed. The methods should.

ATX Defense is a Service Disabled Veteran Owned Small Business (SDVOSB) founded by Army combat veterans with experience at NSA, CIA, DIU, and the Pentagon.

We've been operators, assessors, and engineers inside the wire. From cyber compliance to digital transformation, we

don't just know the technical terrain — we've helped shape it.

With deep expertise, a moral backbone, and a streak of rebellious grit, we reengineer entrenched, broken systems that hold national security back, so progress isn't strangled by legacy thinking.

ATXDEFENSE.COM

OUR WHY

“CMMC NEARLY PUT US OUT OF BUSINESS WITH ASTRONOMICAL QUOTES: \$150K TO \$500K SETUP, \$90K TO \$200K+ ANNUALLY. WE WERE PLANNING TO SHUT DOWN OUR WORK FOR THE AIR FORCE. ATX DEFENSE SAVED OUR COMPANY.”

CRAIG BARRES, PRESIDENT, BARRES SYSTEM ENGINEERING

Compliance can be daunting. But that's, literally, why we exist.

You're building for the mission. The cost of protecting CUI shouldn't be what forces you out of defense work. We're here to help you understand the path forward and simplify the process.

Reach out to us to get your questions answered, compare costs, or discuss your environment.